

## Sales Jobs - Who, What, How and Why?

### What does a sales job entail?

While of course jobs will differ from employer to employer, the general role will still remain and generally in short a sales job entails; selling, simple as that. Its how you sell that differs, this may include; telesales, cold calling, shop floor sales, door to door sales and many other different methods.

### Why get a sales job?

Why not? Sales jobs can be one of the highest paying differing jobs around, changing from day to day with potentially unlimited opportunities to increase your charisma and have fun at the same time. Some sales staff can receive upward of £50,000 (~\$100,000) per annum with some receiving far more than that! Turnaround time for being made redundant in sales is relatively low compared to most other niches too, which adds to the "safety" factor of the job role.

### Who employ sales staff?

The better paid jobs in sales are more in the corporate sales sector where one sale can mean £2000 commission alone, while at the other end of the scale you have the shop floor sales which might have a flat pay structure with some form of end of year bonus available, but potentially any businesses that are larger than a handful of employees are generally going to require sales staff.

### How do you find a sales job?

Finding [sales jobs](#) couldn't really be much easier, with the expanding use of the internet job listing websites are not difficult to find. Some websites boast thousands of jobs, with fortune 500 companies. The higher paying jobs, generally require experience with only a select few requiring academic qualifications, however employers are going to look for people with academic qualifications as well as experience over someone with only experience. Some industries will also require qualifications as part of the sales role, for example IT Sales will require at least some experience/qualifications in IT.

### To Summarise

Sales jobs are one of the highest paying, most available jobs going. While a good salesman/saleswoman is generally going to need to be fairly charismatic with practice anyone can make it and be a good sales person.

### About the Author

William Vicary writes about [sales jobs](#) please visit [www.bms-uk.com](http://www.bms-uk.com) for further information.

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